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## **Symantec names Arrow as a strategic distribution partner in EMEA**

**London, UK. – September 19 2017** – Arrow Electronics has been named a multinational strategic distribution partner of Symantec in the EMEA region. Following the acquisition of Blue Coat by Symantec in 2016, Arrow has renewed its distribution contract with Symantec. Prior to the acquisition, Arrow had distributed the products and solutions of both companies in numerous countries. Arrow has now extended its collaboration with the company. This new contract covers Czech Republic, DACH, France, Hungary, Italy, Poland, Portugal, Romania, Scandinavia and the Baltic States, Spain and the UK/Ireland.

Symantec, the world's largest provider of cyber security solutions, offers a comprehensive portfolio with products, solutions and services for endpoint, cloud, web and messaging security. As one of the largest Symantec Secure One Services Partner (SOSP) in EMEA, Arrow has highly skilled engineers providing resellers and end customers with 24/7 support allowing them to be more profitable.

"We are pleased that the relationship continues to grow," says Dominique Loiselet, Vice President Channels EMEA, Symantec. "Key to the close cooperation with Arrow is the diversity of Arrow's value-added services including innovative training sessions as an authorised "ATC" training partner, proof-of-concept services and product testing capabilities, pre and post-sales services and know-how transfer."

"Following the acquisition of Blue Coat, Symantec offers a unique and extensive portfolio of IT security solutions and services, providing comprehensive security for the infrastructure and data of companies, organisations and private users," says Nick Bannister, Senior Director and



# Five Years Out

Head of Networking and Security, Arrow Enterprise Computing Solutions EMEA. "We have been working with Symantec for 13 years and our dedicated Symantec product teams are best placed to pass on their knowledge and expertise around its solutions benefits to our customers in any matter relating to security."

### **About Arrow Electronics**

Arrow Electronics ([www.arrow.com](http://www.arrow.com)) is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions. Arrow serves as a supply channel partner for more than 125,000 original equipment manufacturers, contract manufacturers and commercial customers through a global network of more than 465 locations serving over 90 countries.

### **About Symantec**

Symantec Corporation (NASDAQ: SYMC), the world's leading cyber security company, helps organisations, governments and people secure their most important data wherever it lives. Organisations across the world look to Symantec for strategic, integrated solutions to defend against sophisticated attacks across endpoints, cloud and infrastructure. Likewise, a global community of more than 50 million people and families rely on Symantec's Norton and LifeLock product suites to protect their digital lives at home and across their devices. Symantec operates one of the world's largest civilian cyber intelligence networks, allowing it to see and protect against the most advanced threats.