



Press Release

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Arrow Electronics and NetScout Sign Distribution Agreement for EMEA

PARIS, FR – April 20, 2016 – Arrow Electronics and [NetScout Systems, Inc.](#) (NASDAQ: NTCT), a market leader in service assurance and cybersecurity solutions, entered a distribution agreement for the EMEA region. Arrow is a value-added distributor and solution enabler for network and security, server, virtualisation, storage, data management and cloud, covering 27 countries in EMEA.

Thousands of the world's largest and most innovative service providers, enterprises and government agencies rely on NetScout's service assurance and cybersecurity solutions to drive ROI on their network and broader IT initiatives while reducing the tangible risks associated with downtime, poor service quality and compromised security. Recently, NetScout introduced its new global enterprise partner programme, Connect360, for the distribution of NetScout's service assurance solutions, and portable network analysis and troubleshooting tools. As a Connect360 participant, Arrow Electronics initially plans to distribute a range of product families – OneTouch, LinkRunner, LinkSprinter, Link-Live, AirCheck, TruView, TruView Live, AirMagnet, and OptiView – that NetScout added in July 2015 as a result of its acquisition of Danaher Corporation's Communications Business.

"With NetScout we on-boarded another highly-innovative vendor whose solutions offer a focused performance monitoring across several platforms, thus significantly simplifying infrastructure implementations," said Jesper Trolle, Vice President Sales, Marketing and Services, at Arrow ECS EMEA. "While cloud computing, big data, IoT and security solutions heavily grow in relevance, NetScout's next-generation technologies assure the continued operation of the network and applications critical to this connected world."

"Extending our successful relationship with Arrow as one of our key EMEA value-added distributors enables us to continue to do business with many former partners as well as leverage Arrow's experience in this market to deepen our reach to customers who would otherwise not have access to our solutions," said Gary Staley, World-Wide Vice President of Channel Sales at NetScout.

About NetScout Systems, Inc.



NetScout Systems, Inc. (NASDAQ: NTCT) is a market leader in real-time service assurance and cybersecurity solutions for today's most demanding service provider, enterprise and government networks. NetScout's Adaptive Service Intelligence (ASI) technology continuously monitors the service delivery threats, helping teams to quickly resolve issues that can cause business disruptions or impact user experience. NetScout delivers unmatched service visibility and protects the digital infrastructure that supports our connected world. To learn more, visit www.netscout.com.

About Arrow Electronics

Arrow Electronics (www.arrow.com) is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions. Arrow serves as a supply channel partner for more than 100,000 original equipment manufacturers, contract manufacturers and commercial customers through a global network of more than 460 locations serving over 85 countries.